



Our Solutions

Edge Jumpstart | Solutions for Dynamic Intelligence

Edge Jumpstart

For many of our clients, an investment in Business Intelligence will be their first significant step towards putting information at the fingertips of their employees and partners. As such, our clients are not sure what to expect, and that includes costs. Just as you wouldn't hire a contractor to build a house if the estimate was between \$3,000 and \$3,000,000, neither would we.

That's why we created the Edge Jumpstart – an all-inclusive, fixed investment approach to start along the path of Business Intelligence. With the Jumpstart, the scope is defined at the front-end to fit within a short deployment timeframe. Best of all, because we leverage the SAP BusinessObjects Edge platform and know what it's capable of, we guarantee the results.

What's Included?

Installation of software to the production environment

- ▶ Install required desktop applications
- ▶ Configuration of various options for email, etc
- ▶ Minor interface customization to your business
- ▶ Creation and deployment of security model

Connection to clients data sources, and development one or more Universe for Ad Hoc Report design

- ▶ Includes your business definitions – what is a customer to you?
- ▶ Includes additional calculations not in base system – eg. Days Sales Outstanding (DSO)
- ▶ Security at data level, to prevent access by unauthorized parties

Creation of two or three dashboards

- ▶ Recommend one high-level (Strategic); one detailed (operational)

Creation of six to ten production reports

- ▶ Validation with your staff
- ▶ Automation of delivery through scheduling

Creation of one to three Templates for independent Ad Hoc exploration of the data

Knowledge Transfer

- ▶ We work with your staff so they can continue the project
- ▶ Basic user training for selected client staff members

Post-Deployment support

- ▶ Remote support for minor technical issues
- ▶ Three-month Strategic Review
- ▶ Meeting to gauge effectiveness of tool
- ▶ Recommendations for minor modifications
- ▶ Help with planning of future direction

SAP BOBJ Edge Jump-Start:

- ▶ 15 Days Planning & Implementation Services

Edge Jumpstart DW I Solutions for Dynamic Intelligence

While our Edge Jumpstart is ideal for many new clients as a first step into Business Intelligence, sometimes the data required provides some challenges. For example, if you have data being derived from multiple sources, a Data Warehouse is a wise investment to overcome your challenges. In these cases we recommend our Edge Jumpstart with Integration, which leverages the very powerful SAP BusinessObjects Edge platform. While our approach is essentially the same as the Edge Jumpstart, we additionally incorporate the SAP BusinessObjects Data Integrator solution and provision time for the creation of a data mart.

What's Included

Edge Jumpstart DW includes all of above, plus:

Profiling of your data

- ▶ Points to data entry or process errors. We also attempt to assist with correcting in source system

Creation of one process specific Data Mart, in the context of an Enterprise Data Warehouse

- ▶ Develop and enforce common business semantics
- ▶ Conformity of data
- ▶ Automation of nightly data loads
- ▶ Monitoring of same through implementation process

SAP BOBJ Edge with Data Integration Jump-Start:

- ▶ 25 Days Planning & Implementation Services



Dynamic Success Methodology Guarantees Results

Once we know the budgets, the deliverables, and the personalities involved, we move forward on implementation. This is where our Methodology kicks in which will ensure the project's success. We refer to our approach as D³I³.

Decide

- Think globally, act locally
- Documentation of all aspects of the project including deliverables and schedules
- Security model planned
- Latency allowable
- Calculation contexts
- Business semantics

Design

- Illustrate the business model and processes
- Plan the information structure and model(s)

Deploy

- Install and validate software
- Build the framework and core solution
- Create and validate data contexts (Universes)
- Build the planned deliverables

Inform

- Engage client resources in development and testing cycles
- Education and knowledge transfer

Improve

- Enhance the solution with our own established best practices
- Solicit and input user feedback as appropriate

Iterate

- Extend the solution to other areas of the organization
- Document and review lessons learned

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